

FINANCE/ADMINISTRATION SECTION

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SECTION

BUDGET GROUP

FUNDRAISING GROUP

FRI BOOTH GROUP

MEMBERSHIP GROUP

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FY2010 Approved Budget

- Operations only!
- Membership Driven!
- Projected Revenues
- Projected Expenditures

\$26,475

\$25,000

FY2010 Approved Budget

Income

- Section Dues \$26,475
- **Total Income** **\$26,475**

Expense

- Copying \$1,000
- Decorating \$500
- Elections \$2,000
- Member Travel \$14,000
- Postage \$500
- Recognition & Awards \$2,000
- Supplies \$2,500
- Telephone \$500
- Printing \$1,000
- Food \$1,000
- **Total Expense** **\$25,000**
- **Net Income** **\$1,475**

FY2010 Approved Budget

- Membership Driven!
 - More Members, More \$
 - We need more \$!
- Dovetails with ***Fundraising Group*** and ***FRI Booth Group*** and ***Membership Group***.

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Fundraising Project

- 2010 Calendar Project
 - Initial Outlay: \$5,000
 - Total Sold-to-Date: 14,000
 - Total Profit (1/12/2010): **\$7,000**

Fundraising Project

- IAFC Headquarters
 - All project proposals through HQ
- New Companies
 - Examples:
 - Insurance Agencies
 - Home Depot
 - Papa Johns
 - NASCAR
 - Etc.
- Relationships
 - Cultivate the relationships and the money will be forthcoming.

Fundraising Project

- Use
 - Not for operations (i.e. travel, supplies, etc.)
 - \$ are for projects/programs
 - All projects must have \$ estimates attached!
- Should not be a Board concern.

Fundraising Project

- Staff the *Fundraising Group*.
 - Fundraising Group Leader
 - Identify
 - Search website
 - IAFC Help

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FRI 2010 SH&S Section Booths

- Membership
 - IAFC Membership Section
- Health & Wellness Pavilion
 - Booths 1418 - 1721

H&WP Task Force

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H&W Task Force

HWV Task Force

- Denise Pugote - **Task Force Leader!**
 - Weekly conference calls
 - ID Vendors
 - ID Ideas
 - Health Screening
 - Food preparation
- This has again the potential to be a ***big*** deal!

Health and Wellness Pavilion

- Space on the FRI 2010 Exhibit floor.
- 40 x 40 space
 - Holds 8 – 10 x 10 booths

Health and Wellness Pavilion

- *Massaging Insoles by Wavewalkers* – Booth: 1418
- *National Fire Fighter Near-Miss Reporting Systems* – Booth: 1420
- *Counseling Services for Fire Fighters* – Booth: 1517
- *Illinois Fire Services Institute* – Booth: 1521
- *Professional Health Services, Inc* – Booth: 1618

Health and Wellness Pavilion

- *IAFF/ IAFC Wellness- Fitness Initiatives* – Booth: 1620
- *IAFC Safety, Health & Survival Section* – Booth: 1621
- *FD Solutionz, Inc* – Booth: 1717
- *Firefighter Cancer Support Networks* – Booth: 1720
- *Lafayette Instrument Co* – Booth: 1721

Membership Group

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Section Membership

- Growth Rate

- 2005/2006 – 51%
- 2006/2007 – 54%
- 2007/2008 – 13% [50% (estimated)]
- 2008/2009 – 5% [10% (estimated)]
- **2009/2010 – 10% (estimated)**

- Membership

- 2005 – 362
- 2006 – 548
- 2007 – 846
- 2008 – 981 [1,269 (estimated)]
- 2009 – 1037 [1,100 (estimated)]
- **2010 – 1140 (estimated) [104 new members]**

What Else?

The FINANCE/ADMINISTRATION SECTION continues to work to make the SH&S Section successful. What can we do for you?